



CONSULTING GROUP, INC.
RESOURCES · RESPECT · RESPONSIBILITY

Handout

Agenda Item

3

Date December 19, 2019

Marin Sanitary Service 2020 Rates



PRESENTATION BY:

R3 Consulting Group

R3

CONSULTING
GROUP, INC.

New Rate Methodology

- ▶ Default Indexed Adjustments
 - Streamlined, simplified, and less costly
 - Transparent and predictable increases
 - Uses nationwide external market index
 - Focus on rates paid, not costs incurred
- ▶ Optional “Base Year” Adjustments
 - Optional every 5 years, as requested
 - Sets rates based on actual costs
 - Similar to process for 2019 rate-setting

2020 Solid Waste Rates

- ▶ Indexed Rate Adjustment
- ▶ 4.38% overall increase
- ▶ Residential 32-Gallon Cart:

Current 2019 Rate (\$/mo.)	Proposed 2020 Rate (\$/mo.)	Difference (\$/mo.)
\$37.79	\$39.45	\$1.66

2020 Rate Factors

Collector Operations	2.31%
Garbage Landfilling and Organics Processing	0.90%
Other (Government Fees, Interest, Change in Law)	0.39%
Recyclable Materials Processing	0.46%
Profit	0.33%
Total	4.38%

Changes in Law – Outreach Costs

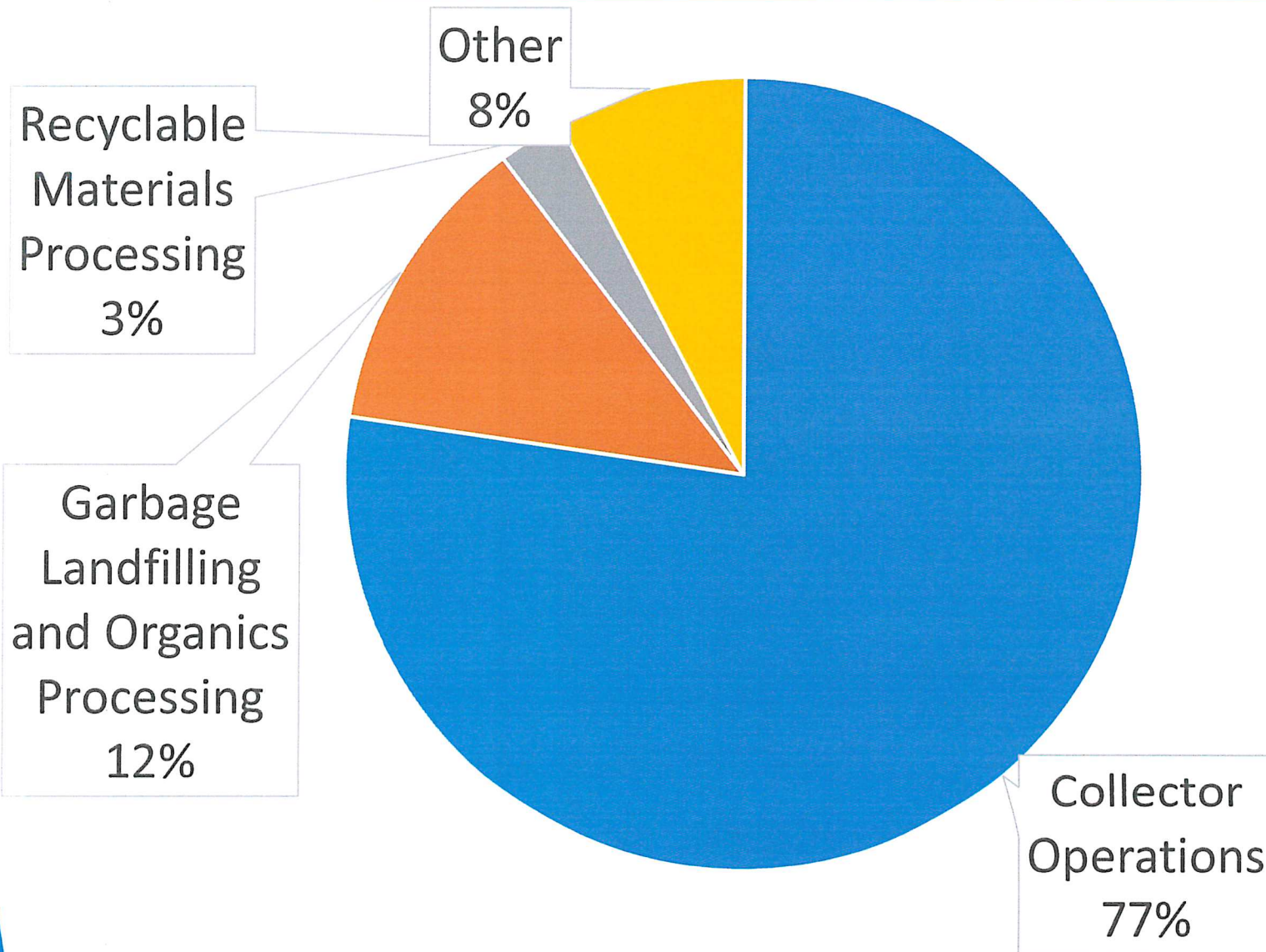
▶ AB 1826 Mandatory Commercial Organics Recycling outreach and monitoring efforts

▶ Recollect annual subscription
“Where does it go, Joe?”

▶ Recyclist annual subscription
AB 1826 compliance tracking

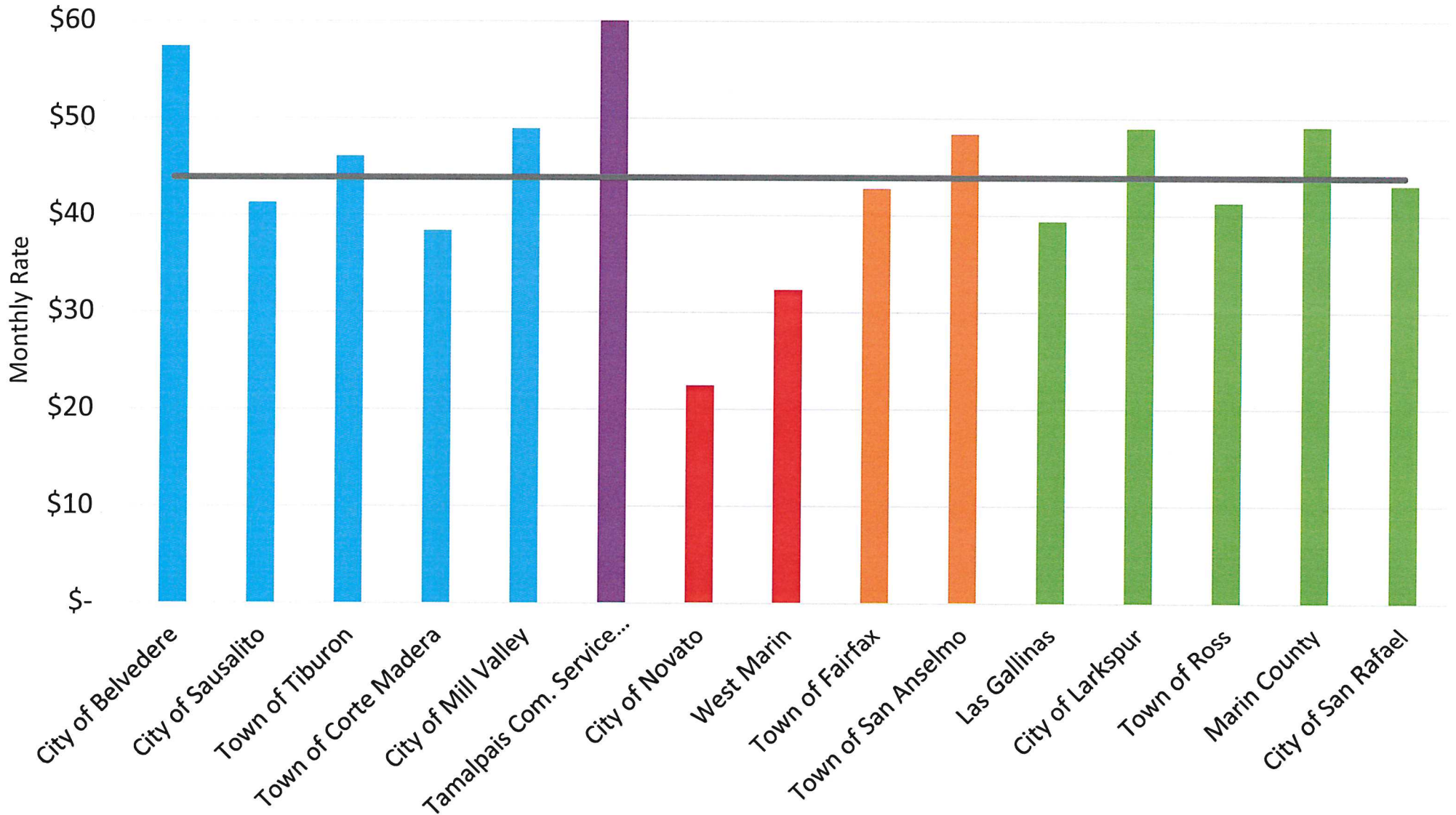
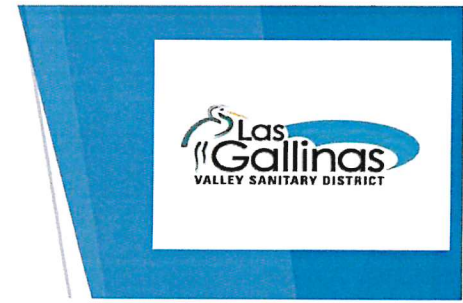


What's in the rates?



Marin Rate Survey

Residential 30-35 Gallon Cart Comparison



QUESTIONS & ANSWERS

THANK YOU FOR YOUR TIME

For additional questions, contact:

Garth Schultz or Emily Ginsburg

R3 Project Manager

(510) 292-0853

gschultz@r3cgi.com

R3 Sr. Project Analyst

(510) 647-9674

eginsburg@r3cgi.com



CONSULTING GROUP, INC.

RESOURCES · RESPECT · RESPONSIBILITY